

SOLE SOURCE JUSTIFICATION
(Simplified Acquisition Procedures under FAR Part 13 Not Exceeding \$150K)

1. Agency/Contracting Activity: MICC-ICO, Fort Campbell, KY

2. Description of Action:

Nature: X New Requirement Follow-on Requirement
 Mod to Existing Purchase Order/Contract Number _____

Pricing: X Firm-Fixed Price Time & Materials Cost

3. Description of Services or Supplies:

This Brand Name requirement is for the purchase of non-combat-related commercial-grade demonstration canopies manufactured by Flight Concepts International, to replace those wearing/worn out for the 101st Parachute Demonstration Team (PDT), Fort Campbell, Kentucky. Required models are as follows: 1 Each Sharpschuter 245, 4 Each Star Trac I 265, 3 Each Star Trac II 290, 1 Each Star Trac III 320.

4. Authority:

Action using simplified acquisition procedures (select one):

X FAR 13.106-1(b)(1): For purchases not exceeding the simplified acquisition threshold (SAT), contracting officers may solicit from one source if the contracting officer determines that the circumstances of the contract action deem only one source reasonably available (e.g. urgency, exclusive licensing agreements, brand name, or industrial mobilization)

5. Reasons for Authority Cited:

Parachute construction has a direct effect on performance. The PDT routines and maneuvers have been designed and performed using these canopy models. The canopies are a unique seven cell Hybrid Canopy. The Canopy features allow parachutists to do Classic Accuracy shooting and Canopy Relative Work (CRW). This is important for the parachutists to maintain a rigid wing to hit a target in any condition and land in tight areas. CRW allows the canopies to be linked together which is necessary to have the correct canopy type to complete this action. Canopies manufactured by Flight Concepts International are required to meet the Government's minimum needs. There are no other known canopies that will meet the Government's minimum needs. Flight Concepts International is the manufacturer and stated that they are the sole distributor/reseller of these canopy models.

All items in this requirement have been found to be safe as determined by the Fort Campbell Parachute Demonstration Team Safety and Training Advisor and Freefall Safety Officer.

6. Actions to Increase Competition: The Government will continue to perform market research to locate other potential models that perform the way the team requires.

7. Market Research:

(a) Prior purchase. [REDACTED], for one Sharschuter 245, two Star Trac I 265, three Startrac 2 290 and one Startrac 3 390 model canopies from Flight Concepts International, also known as Parachutesdirect.com, is on file in the purchasing system (PD). It was procured as Brand-Name only because the manufacturer had allowed other resellers at the time. They have since stopped authorizing resellers due to what they described as difficulty in managing the quality/completeness of orders to the Government.

(b) Federal supply Schedules. Not available on GSA contract.

(c) Open Market Search. A Google search indicated multiple manufacturers and resellers of various parachute types with varying degrees of maneuverability. However, market research has shown that Flight Concepts International is the sole manufacturer of the required parachute models and the sole distributor/reseller.

8. Procurement History:

Previous Purchase Order(s) or Contract(s): X Yes No

If "Yes", for each purchase order or contract provide:

[REDACTED]
Was action completed? X Yes No

If action was not completed, state the cited authority, summarize rationale: N/A

9. Additional Information to support the justification.

Due to the investment already made by the Government for Flight Concepts model parachute canopies, and the training and maneuvers in effect based on how these canopies function, it would cause great procedural and financial burden on the Government to entirely change the demonstration canopy model at this time.