



POSITION: Sales Representative
DIVISION: Consumer & Loyalty Marketing Division
DURATION: Full time
START DATE: ASAP
TRAINING DATE: TBD
COMPENSATION: \$15 hourly with commission
BENEFITS: Health Insurance plan available for eligible employees
30 + Positions Nationwide: Apply at: <http://www.sdimgtg.com/>

SDI Marketing USA is hiring outgoing **Sales Representatives** to work at one of America's largest retailers!

OVERVIEW OF THE ORGANIZATION

SDI Marketing delivers services designed to help solve our clients' toughest business issues. Our unique combination of services includes Sports Marketing, Experiential Marketing and Epic Events, Credit Sales and Acquisition, Integrated Strategy, and Creative and Digital Solutions. SDI is recognized as one of the leaders of Integrated Marketing Solutions Services in Canada and U.S.

PROGRAM OVERVIEW

Your objective as a Sales Representative is to be responsible for acquiring new credit card customers at one of America's largest retail chains. Successful candidates will possess strong communication skills, are confident, and thrive off interactions with people and closing the sale! The Sales Representatives will work independently at retail locations, maximizing sales while educating the customer about our credit card products and enhancing the customer's in-store experience. We have full and part time hours available in various locations and all Sales Representatives will be reporting to a Regional Sales Manager.

RESPONSIBILITIES

- Acquire credit card customers
- Engage and educate customers while maximizing customer service
- Communicate brand information to customers and answer any questions/inquiries
- Meet daily/monthly sales targets
- Must be comfortable working independently, in a team environment and in both indoor and outdoor environment.
- Follow policies around operations, theft and fraud, health and safety, etc. outlined within the policies & procedures manual.

SKILLS

- Ability to close a sale
- Tech savvy or willing to learn
- Results-oriented and comfortable in achieving sales target
- Organized, punctual and a positive work attitude
- Highly energetic, motivated and an excellent communicator
- Customer focused, relatable with the ability to confidently offer rebuttals and persuasive messaging
- The ability to absorb, understand, and communicate brand and product information effectively to consumers.

QUALIFICATIONS

- Must have a personal vehicle and a valid driver's license.
- Must have sales, customer service, or promotions experience
- Must be 18 years of age or older.
- Organized and quick thinking with the ability to problem solve.
- Ability to stand for extended periods of time.
- Must be able to work flexible shifts/hours; evenings and weekend (minimum of 20 hours per week)
- Be willing to travel and work at various locations if required.
- Pass a criminal record check as a requirement of employment.