

**Regional Sales Manager – West Region - Job ID 11522**

**Plymouth, MI**

**Removal Date: September 4, 2016**

**ROUSH Performance** is the first specialty-vehicle company to combine race-proven technologies with advanced automotive engineering. The result, a unique mix of street car and race car...IS a **ROUSH** car. As technology and design continue to evolve, so does the **ROUSH Performance** line of vehicles, parts and crate engine offerings. **ROUSH Performance Products** is committed to leveraging the latest in automotive and motorsports technologies to continually provide our customers the ultimate driving experience - the perfect combination of race car and road car. We are focused on performance, driven by technology, and committed to success. Yes, we love our cars, but our people drive us to the forefront of industry.

[www.RoushPerformance.com](http://www.RoushPerformance.com)

Due to our steady growth, we have an immediate opening for a Regional Sales Manager with our Roush Performance group. Roush is looking for a Regional Sales Manager to aggressively develop new business and maintain current relationships with automotive dealerships within the western region of the United States. In this role, A Regional Sales Manager would take ownership of and be responsible for all phases of the sales process, drive revenue and provide an outstanding customer service experience for clients. To maximize your sales potential, you will leverage your participation at related trade and automotive shows throughout the region to promote Roush Performance line of vehicles and parts. **This home-based position, within the West Region will cover the territory of California, Nevada, Arizona, Utah, and Hawaii, position offers unlimited earning potential.**

**Qualifications:**

- Proven track record of success establishing new business and growing existing accounts.
- Excellent communication and presentation skills, both written and verbal.
- Must be able to demonstrate ability to interact professionally with all levels of company and with customers.
- Must be self-disciplined and team oriented.
- Must have a can-do attitude and the drive to succeed.
- An appreciation of and passion for performance vehicles.
- Must have a valid driver's license and excellent driving record.
- Must be willing and able to travel up to 70% of the time across the multiple state territory.

**Preferred Skills:**

- Associate degree in Business.
- Minimum 2 years' experience focusing on aftermarket sales in an automotive dealership.
- Experience in Salesforce.com.

To apply, please visit the Roush careers page by clicking on this link: <http://careers.roush.com>

Our benefits include: medical, dental, vision, life insurance, LTD, 401K, tuition reimbursement, paid vacation, and paid holidays.

Visit our website: [www.roush.com](http://www.roush.com)

Like us on Facebook: [www.facebook.com/RoushCareers](http://www.facebook.com/RoushCareers)

**At Roush, we are committed to maintaining an environment of Equal Opportunity and Affirmative Action. If you need a reasonable accommodation to access the information provided on this website, please contact the Recruiting Department at 734-779-7007 for further assistance.**

**EEO/AA/Veterans/Disabled**

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