



## In-House Marketing Representative

*Your ability to meet new people with the highest level of customer service will take you far with Wyndham.*

Wyndham Vacation Ownership's vision is to deliver a lifetime of memorable vacation experiences for our owners. Our In-House Marketing Representatives are responsible for generating sales opportunities for our sales team in Nashville. Imagine a job that allows you to be...

- Part Marketing Professional
- Part Local Expert
- Part Sales Professional
- 100% Memory Maker

In your role, you will help us deliver outstanding service and hospitality to our guests to ensure they have a memorable vacation while staying with our resorts each and every time.

Warm, thoughtful, gracious hospitality is our culture and through our "Count on Me" service philosophy, our employees make the following service promise to our owners: to be responsive to your needs, to be respectful in every way and to deliver a great experience for each and every owner.

### **The Opportunity**

The primary purpose of this position is to solicit prospective guest, face-to-face, at our resort check in location and invite them to attend a vacation ownership presentation. Your role will also have requirements in the office calling into the units of our guests on property, to ensure their check in and vacation is going wonderfully and to invite them to attend a vacation ownership presentation.

- Solicit guest for preview of Vacation Ownership making the presentation interesting and appealing in order to book as many qualified customers as possible.
- Follow qualification guidelines as established by Department and Company Policies and Procedures.
- Maintain a courteous and informative demeanor when dealing with questions posed by potential clients.
- Write the formal invitation to tour; make the tour reservation and collect the required deposit, if necessary.
- Provide concierge service.
- Communicate any problems immediately to manager asking for assistance when required.

### **Minimum Qualifications:**

- Ability to work independently and as a team.
- Professional business appearance.
- Flexibility a must.
- Positive and upbeat attitude combined with effective communication skills.
- Must be able to maintain performance standards.
- Good organization skills and the ability to maintain accurate data and records.
- Track record of strong work ethics and integrity with a sincere desire to make a difference.

### **Benefits and Compensation**

- An awesome benefits package in less than 31 days!! This includes your choice of comprehensive health plans (medical, dental, vision, life, AD&D, short & long term disability, etc.) 401K plan (after 1 year), tuition reimbursement, attraction discounts, plus much more!!
- Can you see yourself making **\$30,000**, **\$50,000**, or **\$75,000+**?

### **Hiring Process**

Let us help you make the most of your dynamic, enthusiastic personality in a fun and inviting environment. It's all about making the right sale to the right people. And earning a great living, doing what you love!

- **Interviews are by appointment only.** Our hiring process includes criminal background check.

### **Recruiting Manager-Sales & Marketing**

**Wyndham Nashville & Fairfield Glade**

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